

Testimonials: Diane Chapman of IcenI-IT

Given by: Another VA

"I think the "Clients - who needs them?" fact sheet is an excellent tool for focussing on and finding your target market. I have to confess this has been a particular thorn in my side whilst setting up partly because my skill base is so diverse that it worries me that I have looked more like a dabbler than a skilled professional.

After quite long and, at times, arduous trial and error sessions I believe I have finally found my niche(s) :) but if I have had a document like your fact sheet from the outset it would definitely have saved me time and money. As I am currently reviewing my business plans and marketing strategies for 2003 I will use your fabulous document for a final assessment because it has raised questions that I have not taken into consideration. If it helps with your seminar planning I can give more feedback on my "brainstorm" off list. Please let me know if this will be useful as I would like to be able to help you in the same way that you have helped all of us so much."

Given by: Internationally recognised business Guru

"I am delighted with the thoughtful, thorough, fast and highly professional work that you have done in completely re-designing my website.

Under pressure from publishers to at least a book a year and with a hectic global travel schedule I am increasingly dependent on my websites to provide a credible and status building shop window. Your brilliant and creative work has achieved this to a degree more than I imagined possible.

The words used by a delegate who wrote to me after a conference appearance are, I think more justified by your splendid work than by any presentation I have made. I knew that you could do it, but I didn't know that anyone could do it so well".

Given by: HR Consultant

"Firstly, many, many thanks for your excellent work.

I have no doubt we will be using your services again."

Given by: London Bond Trader

"You are amazing"

Given by: Project Manager - Lord Chancellors Department

"I have worked with Diane Chapman, for nearly 4 years. I first recruited her at the British Council in the summer of 1997. Although she was my senior help desk operative, her intimate knowledge of the MS NT and Office family meant that I was able to use her talents in different ways. She defined and built a worldwide asset database for me covering the 400 offices in 109 countries, and was also my key technical resource in MS Project, and contributed significantly to the design of the overall Programme plan, as well as the individual project plans. In addition her inter personal and troubleshooting skills are of the highest quality, and where ever we had a difficult or contentious implementation, I would always try to send Diane to get the project back on track. Her work since then has included the redesigning of our Web site, this was all done remotely with designs and contents all being reviewed and agreed over the email, dummy websites and over the telephone.

Diane has just completed a risk management procedure and database for my current project, which is at the Lord Chancellors Department. This is a four-year project with implementation of new workstations and servers, Windows 2000 and Office 2000, and a complete rewrite of all applications at 400 sites and 11000users. When I took over the project, there was no formal risk management. Because of Diane's skills at remotely developing, I commissioned her to design and build a risk management procedure and database that conformed to PRINCE2. This she did within the time scales, and it has been operation since January 2001. I have no hesitation in recommending Diane, not only as a direct member of a project team, but now her ability to develop good quality solutions remotely."

Given by: Training Agency

"Diane has also been a great help to the company, providing technical support and advice on a number of occasions. I find Diane to be unquestionably reliable. She not only fulfils her word but ensures that I do not have any reservations about recommending her to my clients."
